

The Group Insurance Newsletter



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Rated A+ (Superior) by A.M. Best

"Your Source For Group Term Life, AD&D, STD, LTD and Dental Coverage"



Vision by Design

Vision by Design is Companion Life's newest product offering and one you won't want to miss! Companion Life, along with EyeMed Vision Care, offer three plan designs to help meet your client's specific needs. The program offers a nationwide network with access to ophthalmologists, optometrists and opticians with more than 18,000 locations and 41,000 providers. Many leading optical retailers include LensCrafters®, Target Optical®, and most Sears Optical® and Pearle Vision® locations.

Vision by Design highlights include:

- Vision Essentials (Exam only), Vision Choice (Eyewear Only), Vision Select (Exam and Eyewear)
- Choice of copayments, allowances and frames
- Available on a stand-alone employer paid basis and a Voluntary basis for groups of 10 or more employees. Vision may also be packaged with Companion Life Dental for groups of two or more employees.
- 10% level commission, first year and renewal

Vision by Design is underwritten by Companion Life. Provider Network, Customer Service and Claims are administered by EyeMed Vision Care.

Vision by Design has not yet been approved in the following states: Arkansas, Idaho, Illinois, Maine, Mississippi, Montana, North Carolina, North Dakota, Virginia and Washington. E-mail quote requests to proposals@companiongroup.com

Advantages of Vision by Design

Vision by Design offers a nationwide network of convenient, accessible options for eye care offered through EyeMed Vision Care. The Companion Life Vision Plans offer unlimited choice with quality and value. Some distinctive advantages include:

- No appointment necessary with evening and weekend hours available
- Vision by Design members are free to choose from any frame available at a provider's location
- Contact Lens Fit and Follow-up are included in the Exam and covered under the exam copayment

For additional information, contact Group Marketing at 1-800-753-0404!

Are you Bermuda Bound in '07?

Companion Life's Leaders Conference qualification period for Bermuda kicked off January 1, 2006 and runs through December 31, 2006. Only \$75,000 of new, annualized premium is required to qualify*, and all groups with 2006 effective dates count. E-mail your proposals to us at proposals@companiongroup.com. For more information, contact Group Marketing at 800-753-0404!



**All contest rules apply for qualification.*

Longing for the dog days of summer?



Here's a little extra motivation to get you through the long, hot, dog days of summer. Instead of nappin', fishin' or just plain chillin', try sellin' \$25K in new, annualized premium for Companion Life products during the combined months of July, August and September and select one of three prizes: a photo printer or speakers for your iPOD/MP3 player, or a coffee/latte/tea drink station. For additional information, contact Group Marketing today at 1-800-753-0404!



Need a *rapid quote*? Then e-mail your requests directly to proposals@companiongroup.com!

Some products not available in all states.